

# Beispiele für die arCanum Online-Themen-Sessions

Die praxisnahe und effektive Alternative zu regelmäßigen Sprachkursen. In Einheiten von 120 Minuten, werden kurz und knapp, für die Teilnehmer relevante Themen auf den Punkt gebracht. Finden Sie hier eine Liste mit Anregungen und möglichen Themen, die für Teilnehmer ab einem B1 Sprachniveau in Frage kommen:

#### **Giving presentations**

How to use simple rhetorical techniques
 How to structure your talk

How to use simple rhetorical techniques
 How to handle Q&A sessions
 How to use your voice
 How to open and close with impact
 How to use your voice

How to give personal feedback

How to develop a conversational talk

How to use your voice

#### **Telephoning**

How to solve problems on the phone

How to handle complaints and conflicts

How to teleconference

#### E-Mailing

How to develop a neutral style
How to tailor your message
How to make and respond to requests and
enquiries
How to get people to do things
How to to be assertive
How to write follow-up e-mails
How to keep team members up to date

#### **Holding Meetings**

How to defend your position

How to agree and disagree in a polite way

How to make decisions

How to interrupt and deal with interruptions

How to clarify points and query discrepancies

How to solve problems

How to exchange information

How to paraphrase

How to draw up an action plan and assign tasks

### **Attending conferences**

How to ask questions at talks

How to do simple pitches

How to field questions from customers

How to introduce peaople to each other

How to product demonstrations

#### Managing projects

How to interview potential customers

How to give feedback on a project How to write a short project proposal

How to deal witrh delays
How to report and progress
How to explain errors and hold ups
How to deal with communication breakdowns
How to justify changes



# **Dealing with people**

How to make constructive criticism

How to reach a compromise

How to delegate tasks

How to make excuses

How to make constructive critism

### **Negotiation**

How to clear up misunderstandings
How to create a good atmosphere
How to increase your share of the pie
How to make counter-proposals
How toto state your opening position
How to make trade concessions
How to break deadlocks
How to use leverage